

REQUEST FOR PROPOSAL (RFP)

RFP #26-007

Hyflex Learning Model Classroom Remodels

ISSUE DATE:
April 24, 2026

SUBMISSION DATE:
May 26, 2026

This document constitutes a request for competitive, sealed bids from qualified individuals and organizations to provide technology needs for hyflex learning model classrooms for Missouri Southern State University in accordance with the terms and conditions set forth herein. These components and system are intended to describe the project's general requirements and are not intended to be representative of all specifications and details that may be required.

Prior to award of the contract all questions and/or clarifications regarding this proposal should be submitted by email to Jennings-k@mssu.edu by 12:00pm CST May 06, 2026. Questions received after this date may not be answered. Only questions answered by formal written Addenda will be binding. Oral and other interpretations or clarifications will be without legal effect.

Projected Schedule and Timeline:

Bid Opening date..... May 26,2026
Firms selected to provide demonstrations.....June 02, 2026
Estimated award date June 11, 2026
Notice to Proceed..... June 11, 2026

*MSSU Reserves the right to change the projected schedule and timeline

Pre-Bid Meeting: There will be a mandatory pre-proposal conference held at 1:00pm CST May 12, 2026. The meeting will start in Reynolds Hall Room 232 and then will end in Leon Health Science Room 166 to review the scope of work and answer any questions at that time. Please see Attachment B – Campus Map. We will begin at location 21 – Reynolds Hall. Then we will transition over to Location 32 – Leon Health Science Center.

Proposal Due Date:

No later than 10:00am, Central Standard Time, May 26, 2026

Bid Opening:

Bid opening will begin at 10:00am Central Standard Time May 26, 2026 in Billingsly Student Center Room 341, 3950 E Newman Road, Joplin MO 64801.

Submission Requirements:

Electronic submission is not allowed.

Bid materials must be completely sealed in an envelope with the bid number showing on the outside of the envelope. Two (2) hard copies and one (1) flash drive/USB compatible device including all attachments and certifications should be included.

Hand Delivering Instructions: If you will be hand delivering your bid within 30 minutes of the bid opening time stated above, please deliver the bid to Billingsly Student Center Room 341. If you will be hand delivering your bid any time before the 30 minutes noted above, please deliver the bid to Hearnese Hall 211B.

Mail-In Instructions: If you elect to mail in your bid, they need to be received on campus at least 24 hours in advance of the bid opening to ensure enough time for delivery to Financial Services. It is your responsibility to confirm that Financial Services has received your bid in advance of the bid opening. Mailed bids should be mailed to the address below.

Missouri Southern State University
Financial Services, Hearnese Hall 211
3950 E Newman Rd,
Joplin, MO 64801

Please see Offeror’s Information Section for details on proprietary information when submitting bids. Your proposal must be valid for a period of 180 days from the proposal due date.

All pages with a signature line or fillable information are required. Responses with unsigned/unfilled forms may be considered non-responsive.

Project Description and Scope of Services

Project Description: Upgrade existing classrooms to a Hyflex Learning Model. Vendor is responsible for purchasing all equipment for this project and installing it in the specified classrooms.

Scope of Services:

1. Leon Health Science Building 166 – Current Technology Inventory/Disposition
 - a. Epson EB-PU1006W with long-throw lens
 - b. 2 – Sharp 50” TVs mounted on poles suspended from a ceiling grid bracket
 - a. Replace with comparable size commercial displays
 - c. 2 – Sharp 65” TVs mounted to the front wall (drywall), one on each side of the projection screen
 - a. Replace with comparable size commercial displays
 - d. Motorized projection screen with wall switch for operation
 - a. Incorporate screen control with AV control system if possible
 - e. Polycom cameras and HDX ceiling mics
 - a. Remove cameras
 - b. Incorporate mics if possible
 - f. Spectrum furniture instructor console with internal rackmount (front rails only)
 - g. Dell PC
 - a. Keep
 - h. Dell Monitor
 - a. Replace with pen/touch monitor
 - i. Canon document camera
 - a. Replace
 - j. Kramer VP-728 Presentation switcher
 - a. Remove
 - k. Kramer component video matrix switcher
 - a. Remove
 - l. JBL speaker amplifier
 - a. Incorporate/remove as needed
 - m. Current screens use RapidRun component video cables with will need to be replaced
 - n. Projector uses a Cat5e to HDMI Converter
 - o. All other design specifications as outlined below.
2. Reynolds Hall 232 – Current Technology Inventory/Disposition
 - a. Epson Powerlite 2250U
 - i. Replace with comparable throw projector with output of 6,000 to 8,000 lumens
 - b. Motorized projection screen with wall switch for operation
 - i. Incorporate screen control with AV control system if possible.
 - c. Spectrum furniture instructor cart with internal rackmount (front rails only)
 - d. Dell PC
 - i. Keep
 - e. Dell Monitor
 - i. Replace with pen/touch monitor

- f. Projector uses a long active HDMI cable
 - i. Replace
- g. All other design specifications as outlined below.

Overall Design Specification

- 1. New Technology to provide synchronous online instruction
 - a. 1 PTZ camera (back wall) with auto-tracking ability to capture instructor
 - b. 1 widescreen camera (front wall) to capture student audience for online guest speakers or conferencing
 - c. Integrated microphone system combining instructor tabletop and ceiling grid units so instructor and student voices can be captured when they move around the room
 - d. Instructor should not have to wear a microphone – no lapels or headset microphones required
 - e. 1 video monitor (minimum) on back wall to provide instructor with “confidence” monitor or remote student view
- 2. Upgrade existing technology equipment to provide high quality presentation tools.
 - a. Replace existing projector with high-lumen (6,000 or higher depending on the room size and ambient lighting) laser projector with 1080P native resolution. MSSU has standardized on Epson projectors.
 - b. Replace projection screen if the current one is worn out or not ideally positioned, possibly with a fixed frame unit.
 - c. Replace existing room speakers with a system capable of evenly distributed high quality audio throughout the room.
 - d. Instructor station should have a touchscreen monitor with pen-drawing capability.
- 3. Integrated Control System.
 - a. A control system with touch-panel such as Q-SYS or Crestron to simplify operation of all AV equipment.
 - b. Allow instructors to easily switch between an installed classroom PC and their own laptop, preferably with a USB-C uplink cable.
 - i. All functions including displays, cameras, and microphones should be easily transferable to a laptop through this single cable.
 - c. System will power up all displays when started.
 - d. Separate controls for audio output volume and conferencing “mic” volume
 - e. PTZ Camera controls with camera presets and ability to toggle auto-tracking on and off.
 - f. Display output routing controls (Duplicate screen vs Extended screen).

Insurance

1. The successful contractor shall submit to the University a Certificate of Insurance for all insurance required under this provision. The contractor shall provide and maintain in effect during the life of the project and warranty period the following coverage for which Missouri Southern State University shall be named as “an additional insured”
 - a. Workers Compensation Statutory Limits
 - b. Comprehensive general liability (including premises-operations; independent contractors’ protective; products and completed operations; broad form property damage):
 - c. Bodily injury:
 - i. Each Occurrence \$500,000
 - ii. Aggregate, Products and completed operations \$1,000,000
 - d. Property Damage:
 - i. Each Occurrence \$500,000
 - ii. Aggregate \$1,000,000
 - e. Products and completed operations
 - i. Insurance shall be maintained for the duration of construction and Contractor shall continue to provide evidence of such coverage to University during the construction period.
 - f. Property damage liability insurance
 - i. Shall include coverage for the following hazards:
 1. Explosion, Collapse, Underground
 - g. Contractual Liability
 - i. Bodily Injury \$500,000
 - ii. Property damage \$500,000
 - h. Comprehensive automobile liability:
 - i. Owned, non-owned, and hired
 1. Bodily injury:
 - a. Each person \$500,000
 - b. Each accident \$1,000,000
 - c. Property damage \$1,000,000

Authorized to Do Business:

If Contractor is a corporation or limited liability company organized in the State of Missouri, Contractor represents that it is in Good Standing with the Missouri Secretary of State. If Contractor is a corporation or limited liability company organized in a state other than Missouri, Contractor represents that it is authorized to do business in the State of Missouri.

Liquidated Damages:

Should the contractor fail to finish the work on or before August 10, 2026, contractor shall be charged by the University, as liquidated and ascertained damages, the sum of five hundred dollars (\$500) for each calendar day that the work remains incomplete beyond the specified date(s), subject only to extensions of time granted in writing by the University for unforeseen conditions. The amount so charged shall be deducted by the University from any monies which otherwise be or become payable to the Contractor.

***This project is Federally funded. All Davis Bacon Act rules and regulations must be followed.**

Prevailing Wages

The Prevailing Wage Law applies to all public works projects constructed by or on behalf of state and local public bodies for Agreements in the amount of seventy five thousand dollars or more. Not less than the prevailing hourly rate of wages, as set out in the wage order attached to and made part of the specification for work under the contract, shall be paid to all workers performing work under the contract. Section 290.250, RSMo. Please see attachment A – Annual Wage Order No. 32.

The Contractor and each Subcontractor engaged in construction of public works shall keep full and accurate records clearly indicating the names, occupations and crafts of every worker employed by them in connection with the public work together with an accurate record of the number of hours worked by each worker and the actual wages paid therefore. The payroll records required to be so kept shall be open to inspection by any appointed representative of the contracting public body or of the department at any reasonable time and as often as may be necessary and such records shall not be destroyed or removed from the state for the period of one year following the completion of the public work in connection with which the records are made. Contractors shall submit certified copies of their payrolls to the contracting public body on a monthly basis.

For any construction of public works, each Contractor and Subcontractor shall file with the contracting public body upon completion of the public work and prior to final payment the enclosed wage rate affidavit stating that they have fully complied with the provisions and requirements of this chapter and as set forth in the Department of Labor and Industrial Relations Prevailing Wage Section 290.290, RSMo., and no public body shall be authorized to make final payment until such affidavit is filed therewith in proper form and order.

Each Contractor and Subcontractor engaged in construction of public works for Agreements in the amount of two hundred fifty thousand dollars or more shall have its name, acceptable abbreviation or recognizable logo and the name of the city and state of the mailing address of the principal office of the company, on each motor vehicle and motorized self-propelled piece of equipment which is used in connection with such public works project during the time the Contractor or Subcontractor is engaged on such project. The sign shall be legible from a distance of twenty feet but the size of the letting need not be larger than two inches. In cases where equipment is leased or where affixing a legible sign to the equipment is impractical, the Contractor may place a temporary stationary sign, with the information required pursuant to this subsection at the main entrance of the construction project in place of affixing the required information on the equipment so long as such sign is not in violation of any state or federal statute, rule or regulation. Motor vehicles which are required to have

similar information affixed thereto pursuant to requirements of a regulatory agency of the state of federal government are exempt from the provisions of this subsection

Per Section 290.265, RSMo., a clearly legible statement of all prevailing hourly wage rates to be paid to all workers employed in order to execute the Agreement and employed on the construction of the public works is kept posted in a prominent and easily accessible place at the site thereof by each Contractor and Subcontractor engaged in the public works project under the provisions of this law and such notice shall remain posted during the full time that any worker shall be employed on the public works.

Per section 290.250, RSMo., the Contractor will forfeit a penalty to the contracting public body of \$100 per day (or portion of a day) for each worker that is paid less than the prevailing rate for any work done under the contract by the contractor or by any subcontractor. For detailed information on rules and occupational titles, see 8 CSR 30-3.010 through 3.060.

The Owner, and its agents and officers, shall take cognizance of all complaints of all violations of the provisions of Sections 290.210 to 290.340 RSMo. Committed in the course of the execution of the contract, and, when making payments to the contractor becoming due under the contract, shall withhold and retain therefrom all sums and amounts due and owing as a result of any violation of sections 290.210 to 290.340 RSMo.

Required Training:

The contractor and all subcontractors to the contract must require all on-site employees to complete the ten-hour construction safety training program required under Section 292.675, RSMo, unless they have previously completed the program and have documentation of having done so.

The contractor will forfeit a penalty to the contracting public body of \$2500 plus an additional \$100 for each employee employed by the contractor or subcontractor, for each calendar day, or portion thereof, such employee is employed without the required training. Section 292.675 RSMo.

Examination of Bid Package:

Before Submitting a Proposal, it is the responsibility of each bidder to:

1. Thoroughly examine this bid package and other related data identified in this bid package.
2. Consider federal, state, and local laws, ordinances, rules and regulations that may in any manner affect cost, progress, performance, and furnishing of the work.
3. Promptly notify the University of all conflicts, errors, ambiguities, or discrepancies which Bidder has discovered in or between the information provided in this bid package and such other related documents.

Offeror's Information

1. Proposals, pricing pages, and all other marketing materials and documents must be in one volume. Submit two (2) hard copies of the bid and one (1) flash drive/USB compatible device including all attachments. Bids must be submitted on 8 ½" x 11" paper and shall not exceed one hundred (100) pages in total length.
2. If your proposal contains any information you consider to be proprietary, you must place it in a separate envelope or file if e-mailed and/or saved on a flash drive/USB compatible device and mark it "Proprietary Information". Missouri Southern State University is the final authority as to

the extent of material considered proprietary or confidential. Pricing information cannot be considered proprietary.

3. Once an award is announced, all proposals submitted in response to this RFP will be open to inspection by any interested person or organization. Therefore, an offeror shall not request that its entire proposal be treated as confidential or proprietary information. In addition, the pricing/financial proposal will not be treated as trade secret or proprietary information, or otherwise be deemed confidential.
4. Pursuant to Section 610.021 RSMo, proposals will not be available for public review until after a contractual agreement is executed or all proposals are rejected. Missouri Southern State University will notify RFP respondents of the vendor who has been selected to perform these services. Any award protest must be received within 10 days after the date of notification of award in accordance with the statute.
5. To facilitate evaluation, it is highly desirable that the proposal be organized to respond to each section of the RFP, utilizing the same numbering arrangement for each item. In addition, the pages in the proposal should be numbered.

Evaluation Process:

1. Proposals will be competitively evaluated based on the responses to all requirements in this RFP. The evaluation of a contractor’s ability to provide the required services will be based on Contractor’s written proposal, and if selected as a finalist, presentation, interviews, visits to Contractor’s client reference accounts, and best and final offers. The following is the criteria that will be used as part of the evaluation:

Scoring Criteria	Points
Features/Ease of Use	25
Pricing	25
Qualifications of Organization	25
Timeline/Days till Completion	25
	100

2. When evaluating a proposal, the University reserves the right to consider relevant information and fact, whether gained from a proposal, a Supplier, a Supplier’s references, or from any other source. Any information submitted with the proposal, regardless of the format or placement of such information, may be considered in making decisions related to the responsiveness and merit of a proposal and the award of an Agreement.

Finalist Presentation and Candidate Interviews:

The project contact will notify each Finalist of their assigned date and timeslot via email. Presentations will be held on Missouri Southern State University’s campus. Presentation format will be supplied to the Finalists before the interviews.

MISSOURI SOUTHERN STATE UNIVERSITY

Proposal:

1. The undersigned, having examined and being familiar with all the requirements of this RFP, hereby proposes to furnish the requested items or services required for the performance and completion, in a workmanlike manner, of all work for **Hyflex Classrooms**, Missouri Southern State University, Joplin Missouri all in accordance with the aforementioned documents for:

Base Proposal:

The fixed sum of _____ Dollars (\$_____).

Estimated Start Date: _____ Days till Completion: _____

2. In submitting the proposal, it is understood that the right is reserved by the owner to reject any and all proposals, and it is agreed that the proposals may not be withdrawn for a period of one-hundred eighty (180) days after the specified time for receiving the proposals.

3. The undersigned agrees to accept an award for the contract for work above and shall begin the work within ten (10) calendar days after Notice to Proceed is received as defined in the contract documents.

4. This proposal shall remain valid for a period of one-hundred eighty (180) days.

5. Unsigned proposals will be considered non-responsive.

Dated this _____ day of _____, 2026

Company Name _____

Signature _____

Responders acknowledged receipt of the following addenda:

Addendum No. ____, Dated _____

Addendum No. ____, Dated _____

Addendum No. ____, Dated _____

Addendum No. ____, Dated _____

Missouri

Division of Labor Standards

WAGE AND HOUR SECTION



MIKE KEHOE, Governor

Annual Wage Order No. 32

Section 049
JASPER COUNTY

In accordance with Section 290.262 RSMo 2000, within thirty (30) days after a certified copy of this Annual Wage Order has been filed with the Secretary of State as indicated below, any person who may be affected by this Annual Wage Order may object by filing an objection in triplicate with the Labor and Industrial Relations Commission, P.O. Box 599, Jefferson City, MO 65102-0599. Such objections must set forth in writing the specific grounds of objection. Each objection shall certify that a copy has been furnished to the Division of Labor Standards, P.O. Box 449, Jefferson City, MO 65102-0449 pursuant to 8 CSR 20-5.010(1). A certified copy of the Annual Wage Order has been filed with the Secretary of State of Missouri.

Original Signed by

Logan Hobbs, Director
Division of Labor Standards

Filed With Secretary of State: _____ **March 10, 2025**

Last Date Objections May Be Filed: **April 9, 2025**

Prepared by Missouri Department of Labor and Industrial Relations

OCCUPATIONAL TITLE	**Prevailing Hourly Rate
Asbestos Worker	\$34.92
Boilermaker	\$28.82*
Bricklayer-Stone Mason	\$28.82*
Carpenter	\$52.44
Lather	
Linoleum Layer	
Millwright	
Pile Driver	
Cement Mason	\$41.31
Plasterer	
Communication Technician	\$28.82*
Electrician (Inside Wireman)	\$50.49
Electrician Outside Lineman	\$28.82*
Lineman Operator	
Lineman - Tree Trimmer	
Groundman	
Groundman - Tree Trimmer	
Elevator Constructor	\$28.82*
Glazier	\$28.82*
Ironworker	\$28.82*
Laborer	\$40.80
General Laborer	
First Semi-Skilled	
Second Semi-Skilled	
Mason	\$28.82*
Marble Mason	
Marble Finisher	
Terrazzo Worker	
Terrazzo Finisher	
Tile Setter	
Tile Finisher	
Operating Engineer	\$28.82*
Group I	
Group II	
Group III	
Group III-A	
Group IV	
Group V	
Painter	\$38.49
Plumber	\$55.58
Pipe Fitter	
Roofer	\$44.74
Sheet Metal Worker	\$52.19
Sprinkler Fitter	\$28.82*
Truck Driver	\$28.82*
Truck Control Service Driver	
Group I	
Group II	
Group III	
Group IV	

*The Division of Labor Standards received fewer than 1,000 reportable hours for this occupational title. The public works contracting minimum wage is established for this occupational title using data provided by Missouri Economic Research and Information Center.

**The Prevailing Hourly Rate includes any applicable fringe benefit amounts for each occupational title as defined in RSMo Section 290.210.

Heavy Construction Rates for
JASPER County

Section 049

OCCUPATIONAL TITLE	**Prevailing Hourly Rate
Carpenter	\$28.82*
Millwright	
Pile Driver	
Electrician (Outside Lineman)	\$28.82*
Lineman Operator	
Lineman - Tree Trimmer	
Groundman	
Groundman - Tree Trimmer	
Laborer	\$45.92
General Laborer	
Skilled Laborer	
Operating Engineer	\$64.15
Group I	
Group II	
Group III	
Group IV	
Truck Driver	\$28.82*
Truck Control Service Driver	
Group I	
Group II	
Group III	
Group IV	

Use Heavy Construction Rates on Highway and Heavy construction in accordance with the classifications of construction work established in 8 CSR 30-3.040(3).

Use Building Construction Rates on Building construction in accordance with the classifications of construction work established in 8 CSR 30-3.040(2).

If a worker is performing work on a heavy construction project within an occupational title that is not listed on the Heavy Construction Rate Sheet, use the rate for that occupational title as shown on the Building Construction Rate Sheet.

*The Division of Labor Standards received fewer than 1,000 reportable hours for this occupational title. Public works contracting minimum wage is established for this occupational title using data provided by Missouri Economic Research and Information Center.

**The Prevailing Hourly Rate includes any applicable fringe benefit amounts for each occupational title.

OVERTIME and HOLIDAYS

OVERTIME

For all work performed on a Sunday or a holiday, not less than twice (2x) the prevailing hourly rate of wages for work of a similar character in the locality in which the work is performed or the public works contracting minimum wage, whichever is applicable, shall be paid to all workers employed by or on behalf of any public body engaged in the construction of public works, exclusive of maintenance work.

For all overtime work performed, not less than one and one-half (1½) the prevailing hourly rate of wages for work of a similar character in the locality in which the work is performed or the public works contracting minimum wage, whichever is applicable, shall be paid to all workers employed by or on behalf of any public body engaged in the construction of public works, exclusive of maintenance work or contractual obligation. For purposes of this subdivision, "**overtime work**" shall include work that exceeds ten hours in one day and work in excess of forty hours in one calendar week; and

A thirty-minute lunch period on each calendar day shall be allowed for each worker on a public works project, provided that such time shall not be considered as time worked.

HOLIDAYS

January first;
The last Monday in May;
July fourth;
The first Monday in September;
November eleventh;
The fourth Thursday in November; and
December twenty-fifth;

If any holiday falls on a Sunday, the following Monday shall be considered a holiday.

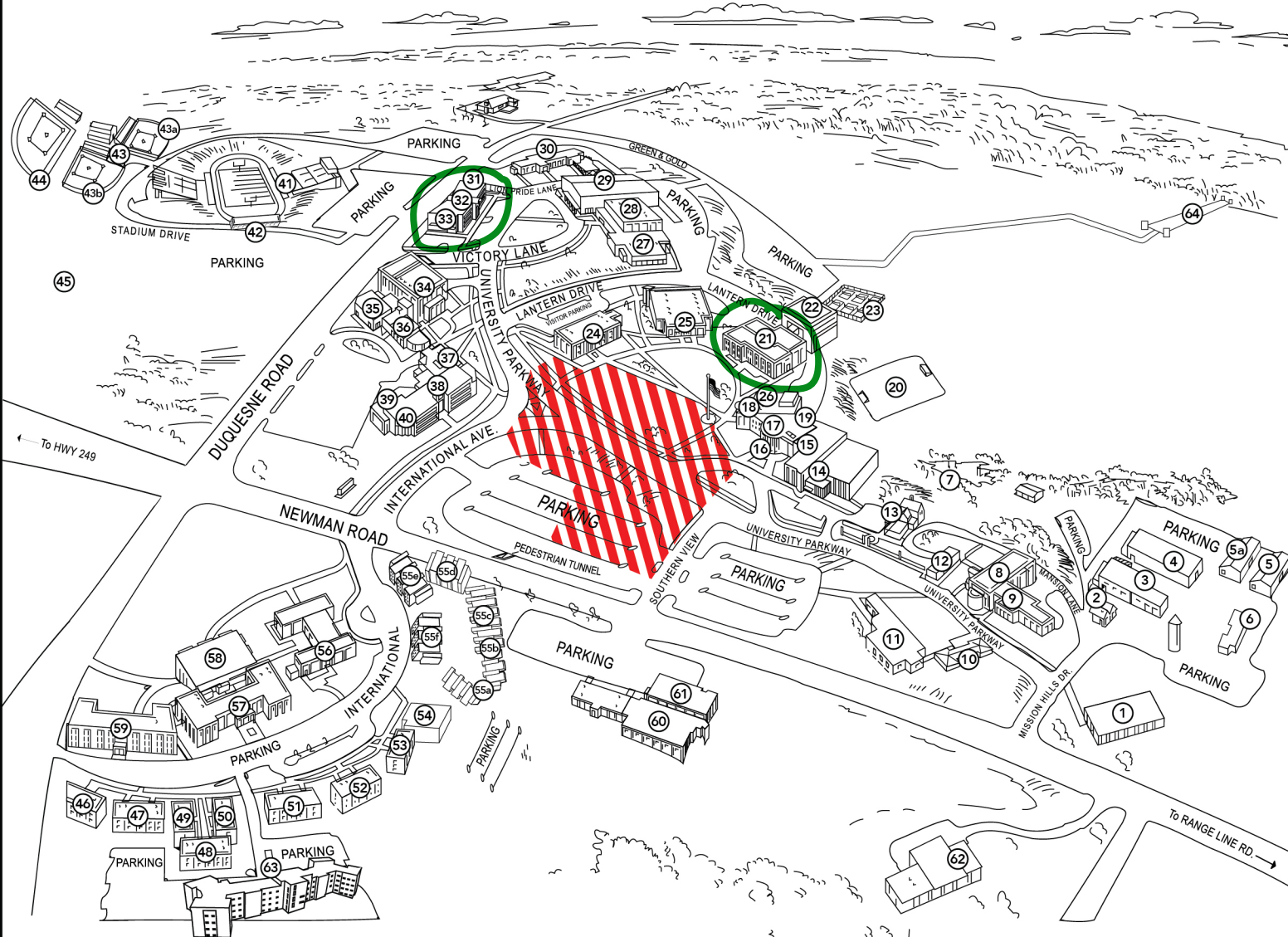


**MISSOURI
SOUTHERN**
STATE UNIVERSITY.

CAMPUS MAP

LAYOUT AS OF OCTOBER 2024

 **Blocked for Construction**



ACADEMICS

- 1. Ummel Technology Building
- 7. Biology Pond
- 8. Robert W. Plaster Free Enterprise Center
- 9. Cornell Auditorium
- 10. Kuhn Annex
- 11. Kuhn Hall
- 16. Billingsly Student Center
- 17. Bookstore
- 19. Phelps Theatre
- 21. Reynolds Hall
- 22. Jeremiah 'Jay' Nixon Hall
- 25. Spiva Library
- 30. Taylor Hall
- 31. Nursing Simulation Center
- 32. Julio S. León Health Science Center
- 33. Corley Dental Hygiene Clinic
- 40. KGCS TV / KXMS Radio
- 62. Lion Cub Academy

Fine Arts Complex

- 34. Taylor Performing Arts Center
- 35. Bud Walton Theatre
- 36. Phinney Hall
- 37. Cragin Art Gallery
- 38. Webster Hall
- 39. W. Robert Corley Auditorium
- 60. Mills Anderson Public Safety Center
- 61. Criminal Justice Auditorium

ADMINISTRATION

- 2. University Police
- 3. Physical Plant
- 4. Annex
- 5. Custodial Warehouse/Fire Safety & Environmental Health Office
- 5a. Physical Plant Warehouse
- 6. Mechanical Maintenance Shop
- 12. Univ. Relations & Marketing (Mansion Annex)
- 13. Ralph L. Gray Alumni Center
- 24. Hearnes Hall

ATHLETICS

- 20. Hal Boden Soccer Field
- 28. Robert Ellis Young Gymnasium
- 29. Leggett & Platt Athletic Center

Robert W. Plaster Sports Complex

- 41. Fred G. Hughes Stadium
- 42. Ron Richard Athletic Center
- 43. Pat Lipira Softball Complex
- 43a. Gene Wild Softball Field
- 43b. Lea Kungie Softball Field
- 44. Baseball Stadium
- 45. MSSU Cross Country Course

DINING

- 18. The Lion's Den
- 26. Coffee Shop

HEALTH

- 14. Willcoxon Health Center

RECREATION

- 15. Student Recreation Center
- 23. Tennis Courts
- 27. Olympic Pool and Racquetball Courts
- 64. MSSU Trail

RESIDENTIAL AREA

- 46. Mitchell Hall
- 47. Maupin Hall
- 48. Stone Hall
- 49. Headlee Hall
- 50. Dryer Hall
- 51. Dishman Hall
- 52. Stegge Hall
- 53. Gockell Hall
- 54. FEMA Shelter
- 55. Quad Buildings (A-F)
- 56. McCormick Hall
- 57. Blaine Hall
- 58. Dianne Mayes Student Life Center
- 59. East Hall
- 63. Lion Village